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ABSTRACT

This report provides summary information concerning revenues and expenses of NCAA Division 3 intercollegiate athletics programs for the 1996-1997 fiscal year. The report compares revenue and expense trends of athletics programs within each of the NCAA divisions and revenues and expenses between men's and women's athletic programs. The questionnaire survey was completed by 737 institutions in the fall of 1996. The first section provides an introduction and survey methodology. Subsequent sections provide summary and division information. The appendix contains a glossary of terms. (JM)

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# III

# REVENUES/EXPENSES

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# Preface and Acknowledgements

It is with pleasure that we present the 1998 edition of Revenues and Expenses of Intercollegiate Athletics Programs. This biennial project is particularly exciting for me, since I have had an interest in the financial aspects of organized sports since my days in public accounting. My work with clients in the professional sports industry spawned such interest, and I was able to capitalize on my experience during my graduate studies. Thus, it was with considerable enthusiasm that I accepted the invitation to consult with the NCAA, commencing with the 1994 edition of this study.

Previous editions of the study had been conducted independently of the NCAA; the 1994, 1996 and 1998 editions, however, have been joint efforts of the NCAA research staff and myself.

Both the format and content of the study continue to evolve. Like the 1996 edition, this edition consists of two separate reports — one for NCAA Divisions I and II member institutions, and one for Division III. The feedback we have received from readers of previous editions indicated that the operating environment and financial aspects in Division III are sufficiently different from Divisions I and II to warrant such a format. The format for the Divisions I and II report remains identical to that of the 1996 edition. In response to reader feedback, bar charts have been added to many tables.

I believe these reports provide valuable insight into the financial state of affairs in intercollegiate athletics and the changing environment in which college and university athletics programs operate. Interest in prior reports has been outstanding, and we expect the same to be true for this edition. As always, reader comments, inquiries, and/or suggestions are welcome and appreciated, as we anticipate commencing work on the 2000 edition soon.

I would like to express my sincere appreciation to Ursula Walsh, who retired from her position as director of research for the NCAA in December of 1997. Ursula provided me the opportunity to conduct this study and the freedom to carry it out as I saw fit. As she was with so many other associates, Ursula was a sincere delight and inspiration for me. Very special thanks also to Todd Petr, who succeeded Ursula as director, and the members of the NCAA research staff — Maria DeJulio, Tom Paskus, and, especially, the inimitable Sara Abler — for their continued support, assistance, and collegiality.

Sincere appreciation also goes to the representatives of the 737 member institutions who responded to the survey at a time when demands upon athletics administrators for information is close to overwhelming. Confidentiality was assured and will be honored. Final thanks go to the administration of Transylvania University for encouraging me to continue this research.

We hope readers will find the report interesting and useful.

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# Table of Contents


I. INTRODUCTION
- A. Overview . . . . . 4
- B. Objectives . . . . . 4
- C. Survey Methods . . . . . 4
- D. Response Rates . . . . . 5
- E. Organization of Report . . . . . 5
- F. Suggestions for the Reader . . . . . 6
- G. List of Tables . . . . . 7

II. SUMMARY INFORMATION FOR ALL DIVISION III . . . . . 8

III. DIVISION III INSTITUTIONS WITH FOOTBALL — TABLES . . . .14

IV. DIVISION III INSTITUTIONS WITHOUT FOOTBALL — TABLES . . . . . .23

Appendix — Glossary . . . . . .32

# CHAPTER 1
# INTRODUCTION

This report provides summary information concerning revenues and expenses of NCAA Division III intercollegiate athletics programs for the 1996-1997 fiscal year. It is the result of a questionnaire survey conducted during the Fall of 1997. Similar studies have been conducted for the NCAA since 1969, with resulting reports published under the same title in 1970, 1978, 1982, 1986, 1990, 1994 and 1996. A similar report has been published for NCAA Divisions I and II institutions and is available by request from NCAA Publishing.

Comparative numbers for 1985 and 1989 fiscal years are provided in some tables. It should be noted, however, that surveys prior to 1993 were conducted independently of the NCAA, and the data collected are not in the possession of nor under the control of the NCAA. Thus, comparisons with prior reports may be misleading.

In addition, the format of the survey instrument and the organization of the report were changed dramatically with the 1995 edition. This also affects comparability. We believe that these changes render the reports more useful and relevant.

As this study continues to evolve, efforts have been made to provide information of particular interest to Division III administrators. For instance, very little data are presented concerning revenues, as Division III revenues are not significant. Moreover, **direct institutional support, (i.e. transfers from an institution's general funds) has been eliminated from revenues.** As in the prior report, detailed data are provided for specific sports for Division III, while the Divisions I and II report focuses on football and men's and women's basketball, with all other sports grouped together. **An additional significant change in this report is the manner in which means have been calculated.** In most cases, the means reported reflect only the responses of institutions that reported some amount for the specific line item. Thus, for example, although the total number of responses is 260, only 57 institutions reported expenditures for men's program insurance. The mean reported for insurance expense is the mean of those 57 institutions.

## Objectives

The primary objective of the 1997 edition of Revenues and Expenses of Intercollegiate Athletics Programs is to update the information in the previous reports concerning financial aspects of intercollegiate athletics programs. Current data are presented concerning sources of revenues and objects of expenditures. Both revenue and expense data are categorized by program (men's and women's) and by individual sports. Where possible, historical data are presented to reveal trends in revenues and expenses over recent years.

The second objective is to provide a comparison of the revenue and expense trends of athletics programs within Division III. In Chapters III and IV, Division III institutions have been categorized into those with football and those without so that comparisons can be made among similar institutions. The operation of Division III athletics programs differs dramatically from those of Divisions I and II; therefore this report differs significantly from the Divisions I and II report.

A third objective of the report is to provide data relevant to gender issues. Tables throughout the report provide comparisons of revenues and expenses of men's and women's programs within Division III. Additional information in this area may be obtained from the NCAA biennual Gender Equity Report.

## Survey Methods

This year's survey was distributed to all 901 NCAA member institutions. For comparative purposes, member institutions were classified into seven homogeneous groups, consistent with NCAA division definitions. (See Appendix) We requested financial data for the fiscal year ending within the 1997 calendar year. Thus, although not all institutions adopt the same fiscal year-end, each completed questionnaire represented a 12-month period.

In all cases, respondents were clearly instructed to limit their responses to **intercollegiate athletics** only, excluding intramural and club sports. Survey instruc-

tions also requested that data be separated by gender, which enables data for men's and women's programs to be presented separately. The financial data were solicited in conjunction with the gathering of information relative to the Equity in Athletics Disclosure Act.

The survey also obtained organizational data, including the number of participating athletes, the number of sports offered, the cost of grants-in-aid and other similar information.

The financial data requested included: total revenues and expenses by specific sport; total revenues by source (such as ticket sales, student fees and television receipts); and total expenses by expense object (such as fund-raising, salaries and travel).

## Response Rates

Usable survey responses were received from 737 members, an 82 percent response rate. Incomplete responses, or those containing inconsistent or conflicting information, were not included. Table 1.1 lists the divisions, along with the response rates for each.

TABLE 1.1
RESPONSE RATES BY DIVISION

| Division | No. of Members | No. of Responses | Percent Responding |
|---|---|---|---|
| I-A | 110 | 99 | 90 |
| I-AA | 118 | 94 | 80 |
| I-AAA | 76 | 70 | 92 |
| II with football | 155 | 123 | 79 |
| II without football | 91 | 91 | 100 |
| III with football | 212 | 161 | 76 |
| III without football | 139 | 99 | 71 |
| Total | 901 | 737 | 82 |

The number of respondents within each division varies widely, from 70 institutions in Division I-AAA to 161 in Division III with football. The different response rates will greatly influence the average numbers for purposes of attempting to draw comparisons among divisions. Moreover, the percentages of members responding for the respective divisions do not coincide precisely with the divisions' respective percentages of total NCAA membership. For instance, although Division I-A institutions make up 12 percent (12%) of NCAA membership, they contributed 13 percent (13%) of the total survey responses. Table 1.2 indicates these percentages for each division.

TABLE 1.2
PERCENTAGE OF MEMBERSHIP AND RESPONDENTS

| Division | Percentage of Membership | Percentage of Respondents |
|---|---|---|
| I-A | 12 | 13 |
| I-AA | 13 | 13 |
| I-AAA | 9 | 9 |
| II with football | 17 | 17 |
| II without football | 10 | 12 |
| III with football | 24 | 22 |
| III without football | 15 | 14 |
| Total | 100 | 100 |

Most relevant, however, are the results reported for each respective division. Readers are able to compare financial results for one member institution with the average results for those members in the same division. Readers may determine how their institution's athletics programs are faring, relative to other similar institutions. They may also see how their institution's financial trends in recent years compare with the averages for similar institutions. Some comparisons may also be drawn among the average results in the various divisions. These comparisons are presented in tabular form in the Summary Section of the report. Confidentiality was assured; therefore neither the NCAA nor the author make data available from individual institutions.

## Organization of the Report

The financial information in this report is classified and presented in detail by division. In addition, some summary tables present limited data for all divisions. The reported numbers consist almost entirely of means for the divisions. There are four sections to the report:

*Section I* — Introduction and Survey Methodology. This section provides a background for the study and its stated objectives. A description of the survey instrument is given, as well as an analysis of the number and relative proportion of respondents from the respective divisions.

*Section II* — Summary Information. Summary tables are presented in this section showing average total expense data, as well as organizational and activity data for each division. These data include the average number of sports offered, average number of ath-

letes, average expense per athlete and others. These tables make it possible to make comparisons of participation across divisions. This section also presents summary financial data for all Division III respondents.

*Sections III and IV* — Division Information. Each of the two Division III subdivisions (with and without football) is reported separately in these sections. Averages are shown for individual sports and for men's and women's programs.

*Appendix — Glossary.* The appendix provides definitions of terms as they are used in the report.

## Suggestions for the Reader

Several basic considerations should be weighed when using the information in this report.

(1) An individual institution's actual results may differ greatly from that institution's division average; no two institutions operate in identical environments or under identical circumstances. The varying sizes of institutions and their budgets, as well as the markets within which the institutions operate, have dramatic effects on financial results. In addition, there are inherent differences in fiscal demands and resources of public institutions and those of private institutions.

(2) There are very significant differences among the various divisions. For instance, athletics programs offering football operate in a different environment than those that do not. And the impact of the differences noted above within a division are likely to be even greater when making comparisons across different divisions. The proportion of private institutions also varies by division.

(3) In general, comparisons of financial data prior to 1989 are not particularly relevant. However, in order to more clearly reflect the impact of the dramatic growth in women's athletics programs since the early 1980's, some tables in the Divisions I and II report include data for the 1985 fiscal years. Division III data for years prior to 1993 may be found in prior years' reports.

(4) Direct institutional support has been removed from the mean revenues. Although these budgetary transfers may possibly be considered "revenues" for the institution's athletics department, they do not represent revenues for the institution itself. Moreover, there are undoubtedly many instances in which athletics-related expenses, such as insurance, are paid out of an institution's general funds. Unfortunately, these expenses are not reflected in the mean expenses in this report. This may be misleading when attempting to determine the extent to which athletics programs contribute to or detract from institutions' coffers. There remains a need for uniformity and consistency in financial reporting among member institutions. It is hoped that the format of this report, i.e., including only above-zero responses in mean calculations, mitigates this problem somewhat.

Throughout the report, it is also hoped that the information presented in a table is clear and self-explanatory. Brief explanations of tables are provided as deemed necessary. Please refer to the Glossary (Appendix) for definitions of terms as they are used in this report.

# LIST OF TABLES


1.1 Response Rates by Division .....5
1.2 Percentage of Membership and Respondents .....5
2.1 through 2.6 — Division III Summaries — All Institutions
- 2.1 Organization and Activity Data .....8
- 2.2 Total Operating Expenses .....9
- 2.3 Expenses by Object of Expenditure .....10
- 2.4 Operating Revenues and Expenses by Sport — Men's Programs ...11
- 2.5 Operating Revenues and Expenses by Sport — Women's Programs .....11
- 2.6 Comparative Operating Expenses by Sport .....12

2.7 Coaches and Participants by Sport .....13
3.1 through 3.11 — Institutions with Football
- 3.1 Expenses by Object of Expenditure .....14
- 3.2 through 3.4 — Operating Revenues and Expenses by Sport — Men's Programs
  - 3.2 All Institutions with Football .....16
  - 3.3 Public Institutions with Football .....16
  - 3.4 Private Institutions with Football .....17
- 3.5 through 3.7 — Operating Revenues and Expenses by Sport — Women's Programs
  - 3.5 All Institutions with Football .....17
  - 3.6 Public Institutions with Football .....18
  - 3.7 Private Institutions with Football .....18
- 3.8 Comparative Operating Expenses by Program .....19
- 3.9 through 3.11 — Coaches and Participants by Sport
  - 3.9 All Institutions with Football .....20
  - 3.10 Public Institutions with Football .....21
  - 3.11 Private Institutions with Football .....22

4.1 through 4.11 — Division III Institutions without Football
- 4.1 Expenses by Object of Expenditure .....23
- 4.2 through 4.4 — Operating Revenues and Expenses by Sport — Men's Programs
  - 4.2 All Institutions without Football .....25
  - 4.3 Public Institutions without Football .....25
  - 4.4 Private Institutions without Football .....26
- 4.5 through 4.7 — Operating Revenues and Expenses by Sport — Women's Programs
  - 4.5 All Institutions without Football .....26
  - 4.6 Public Institutions without Football .....27
  - 4.7 Private Institutions without Football .....27
- 4.8 Comparative Operating Expenses by Sport .....28
- 4.9 through 4.11 — Coaches and Participants by Sport
  - 4.9 All Institutions without Football .....29
  - 4.10 Public Institutions without Football .....30
  - 4.11 Private Institutions without Football .....31

# CHAPTER II
# DIVISION III SUMMARIES
# All Institutions

TABLE 2.1
ORGANIZATION AND ACTIVITY DATA
ALL DIVISIONS
Fiscal Years 1989, 1993, 1995 and 1997
(Dollar Amounts in Thousands)

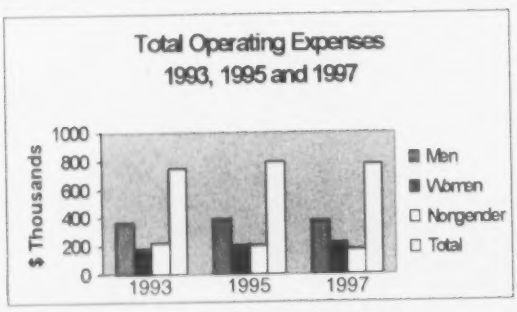
| | I-A | I-AA | I-AAA | II with Football | II w/o Football | III with Football | III without Football |
|---|---|---|---|---|---|---|---|
| Average Total Expense | | | | | | | |
| 1997 | 17,297 | 4,903 | 3,645 | 1,635 | 1,276 | 772 | 443 |
| 1995 | 14,336 | 4,481 | 3,830 | 1,571 | 1,015 | 786 | 380 |
| 1993 | 12,972 | 3,938 | 2,834 | 1,423 | 906 | 745 | 352 |
| 1989 | 9,687 | 3,191 | 1,914 | 1,179 | 797 | 551 | 312 |
| Percentage change | 21% | 9% | -5% | 4% | 26% | -2% | 17% |
| Average No. of Sports (See note) | | | | | | | |
| 1997 | 16 | 14 | 14 | 12 | 11 | 16 | 13 |
| 1995 | 19 | 17 | 16 | 13 | 10 | 18 | 12 |
| 1993 | 18 | 18 | 16 | 13 | 11 | 18 | 12 |
| 1989 | 18 | 17 | 15 | 14 | 11 | 18 | 13 |
| Percentage change | -16% | -18% | -13% | -8% | 10% | -11% | 8% |
| Average Expense per Athlete | | | | | | | |
| 1997 | 36 | 13 | 15 | 6 | 8 | 1.9 | 1.9 |
| 1995 | 31 | 12 | 16 | 6 | 7 | 2 | 1 |
| 1993 | 29 | 10 | 12 | 5 | 6 | 2 | 2 |
| 1989 | 21 | 9 | 8 | 4 | 5 | 1 | 1 |
| Percentage change | 16% | 8% | -6% | 0% | 14% | -1% | 90% |
| Participating athletes | | | | | | | |
| Men's - 1997 | 305 | 246 | 136 | 200 | 94 | 252 | 116 |
| - 1995 | 315 | 249 | 140 | 195 | 86 | 230 | 184 |
| - 1993 | 321 | 274 | 139 | 200 | 86 | 264 | 96 |
| - 1989 | 335 | 260 | 150 | 229 | 104 | 263 | 137 |
| Women's - 1997 | 181 | 141 | 114 | 97 | 72 | 149 | 103 |
| - 1995 | 154 | 123 | 107 | 88 | 66 | 140 | 116 |
| - 1993 | 131 | 125 | 98 | 84 | 58 | 132 | 101 |
| - 1989 | 136 | 109 | 88 | 104 | 73 | 128 | 108 |
| Average Expense Per Athlete (by gender) | | | | | | | |
| Men's - 1997 | 27 | 10 | 11 | 5 | 6 | 1.5 | 1.5 |
| Women's - 1997 | 17 | 9 | 11 | 4 | 6 | 1.5 | 1.5 |
| Varsity sports offered (by gender) | | | | | | | |
| Men's - 1997 | 8 | 7 | 7 | 6 | 5 | 8 | 6 |
| Women's - 1997 | 8 | 7 | 7 | 6 | 5 | 8 | 7 |

| | I-A | I-AA | I-AAA | II with Football | II w/o Football | III with Football | III without Football |
|---|---|---|---|---|---|---|---|
| Number of coaches - Full-time only | | | | | | | |
| Men's - 1997 | 22 | 12 | 7 | 6 | 4 | 6 | 4 |
| - 1995 | 23 | 15 | 9 | 7 | 3 | 9 | 7 |
| - 1993 | 23 | 15 | 8 | 8 | 3 | 7 | 2 |
| Women's - 1997 | 15 | 8 | 7 | 4 | 4 | 5 | 4 |
| - 1995 | 14 | 8 | 7 | 4 | 2 | 7 | 5 |
| - 1993 | 12 | 7 | 6 | 4 | 3 | 4 | 2 |
| Number of coaches - Total | | | | | | | |
| Men's - 1997 | 32 | 25 | 17 | 20 | 11 | 26 | 14 |
| - 1995 | 29 | 23 | 15 | 16 | 9 | 22 | 19 |
| - 1993 | 28 | 24 | 15 | 15 | 8 | 20 | 9 |
| - 1989 | 23 | 15 | 8 | 8 | 4 | 7 | 4 |
| Women's - 1997 | 23 | 17 | 17 | 13 | 11 | 18 | 14 |
| - 1995 | 18 | 13 | 13 | 9 | 8 | 17 | 14 |
| - 1993 | 16 | 13 | 12 | 8 | 7 | 11 | 8 |
| - 1989 | 11 | 7 | 5 | 4 | 3 | 4 | 3 |

NOTES:
For 1997, Indoor Track, Outdoor Track, and Cross Country were combined into one sport for reporting purposes, as were Swimming and Diving. These were reported as separate sports in prior years. Percentage changes shown reflect changes from 1995 to 1997.

## TABLE 2.2
## TOTAL OPERATING EXPENSES
## DIVISION III
## Fiscal Years 1985, 1989, 1993, 1995 and 1997
## (Dollar Amounts in Thousands)

| | 1993 | Percentage of Total | 1995 | Percentage of Total | 1997 | Percentage of Total |
|---|---|---|---|---|---|---|
| Institutions with Football | | | | | | |
| Men's Programs | 357 | 48 | 387 | 49 | 378 | 49 |
| Women's Programs | 172 | 23 | 201 | 26 | 223 | 29 |
| Nongender related | 216 | 29 | 198 | 25 | 171 | 22 |
| Total | 745 | 100 | 786 | 100 | 772 | 100 |
| Institutions without Football | | | | | | |
| Men's Programs | 111 | 32 | 117 | 31 | 181 | 41 |
| Women's Programs | 143 | 41 | 144 | 38 | 157 | 35 |
| Nongender related | 98 | 28 | 119 | 31 | 105 | 24 |
| Total | 352 | 100 | 380 | 100 | 443 | 100 |




NOTE:
For the 1993, 1995 and 1997 reporting years, only revenues and expenses specifically related to men's and women's programs are shown as such. Nongender-specific items are reported as Nongender. In 1985 and 1989 reports, however, the nongender-specific items were allocated to men's and women's programs. Thus, comparisons with reports prior to 1993 may be misleading. Means are for all institutions responding and include debt service and capital expenditures.

# TABLE 2.3
# EXPENSES BY OBJECT OF EXPENDITURE
# ALL DIVISION III
# Fiscal Year 1997

| | For Those Schools Reporting Some Amount of Expenditure (Note A) | | | | | | For All Division III Schools (Note B) | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | Men's Programs | | Women's Programs | | Administrative | | Men's Programs | | Women's Programs | | Administrative | |
| | Mean | (n) | Mean | (n) | Mean | (n) | Mean | (n) | Mean | (n) | Mean | (n) |
| Guarantees and Options Paid | 3,800 | 45 | 3,900 | 21 | 5,300 | 3 | 659 | 260 | 300 | 260 | 100 | 260 |
| Salaries and Wages | 168,800 | 250 | 112,700 | 251 | 157,300 | 142 | 162,300 | 260 | 108,800 | 260 | 85,900 | 260 |
| Team Travel | 61,900 | 231 | 46,600 | 230 | 15,900 | 65 | 55,000 | 260 | 41,200 | 260 | 4,000 | 260 |
| Recruiting and Scouting | 13,400 | 223 | 6,200 | 223 | 7,600 | 32 | 11,500 | 260 | 5,300 | 260 | 900 | 260 |
| Athletic Equipment, Uniforms and Supplies | 39,300 | 230 | 20,800 | 229 | 29,800 | 99 | 34,700 | 260 | 18,400 | 260 | 11,300 | 260 |
| Fund-raising | 18,800 | 46 | 11,300 | 44 | 30,300 | 20 | 3,300 | 260 | 1,900 | 260 | 2,300 | 260 |
| Insurance | 13,900 | 57 | 9,200 | 58 | 23,100 | 71 | 3,000 | 260 | 2,000 | 260 | 6,300 | 260 |
| Contract Services (Medical, Game Officials,Legal, Ticket Sellers, etc.) | 19,100 | 137 | 11,900 | 139 | 15,900 | 57 | 10,100 | 260 | 6,300 | 260 | 3,500 | 260 |
| Other | 43,700 | 122 | 25,600 | 117 | 67,700 | 92 | 20,500 | 260 | 11,500 | 260 | 24,000 | 260 |
| Total Operating Expenses | N/A | N/A | N/A | N/A | N/A | N/A | 301,059 | 260 | 195700 | 260 | 138,300 | 260 |
| Other Expenditures: | | | | | | | | | | | | |
| Debt Service | 0 | 0 | 2,600 | 1 | 76,100 | 2 | 0 | 260 | 0 | 260 | 600 | 260 |
| Capital Expenditures | 14,600 | 27 | 23,900 | 24 | 47,300 | 39 | 1,500 | 260 | 2,200 | 260 | 7,100 | 260 |
| Total Expenses | N/A | N/A | N/A | N/A | N/A | N/A | 302,559 | 260 | 197,900 | 260 | 146,000 | 260 |

NOTES:
(A) These means include only those schools that reported some amount for each respective item. Zeroes and non responses are not included. The "n" column reflects the number of responses for each item.
(B) These means include all institutions, including zeroes and nonresponses.

## TABLE 2.4
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## ALL DIVISION III
## Fiscal Year 1997

| Sport | Revenues: Fund-Raising | Revenues: All Other Revenues | Revenues: Total Revenues | Expenses: Direct "Game" Exp. | Expenses: Recruiting | Expenses: Salaries | Expenses: All Other | Total Oper. Expenses | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| Baseball | 2,100 | 6,000 | 8,100 | 14,600 | 900 | 17,500 | 3,000 | 36,000 | 232 |
| Basketball | 1,300 | 7,900 | 9,200 | 15,400 | 2,600 | 27,400 | 4,800 | 50,200 | 257 |
| Fencing | 400 | 0 | 400 | 10,300 | 300 | 8,300 | 1,200 | 20,100 | 11 |
| Football | 2,700 | 14,400 | 17,100 | 37,100 | 6,600 | 73,100 | 10,400 | 127,200 | 161 |
| Golf | 300 | 700 | 1,000 | 4,300 | 200 | 7,700 | 1,100 | 13,300 | 175 |
| Gymnastics | 0 | 300 | 300 | 8,500 | 0 | 17,400 | 0 | 25,900 | 2 |
| Ice Hockey | 1,800 | 35,100 | 36,900 | 42,300 | 3,500 | 30,400 | 28,700 | 104,900 | 49 |
| Lacrosse | 1,800 | 5,300 | 7,100 | 12,000 | 1,500 | 20,400 | 8,000 | 41,900 | 73 |
| Rifle | 200 | 100 | 300 | 4,000 | 100 | 2,900 | 500 | 7,500 | 5 |
| Rowing | 1,900 | 1,600 | 3,500 | 11,900 | 200 | 19,400 | 1,700 | 33,200 | 16 |
| Skiing | 100 | 800 | 900 | 7,400 | 200 | 12,600 | 600 | 20,800 | 13 |
| Soccer | 500 | 2,800 | 3,300 | 10,000 | 1,000 | 14,300 | 2,700 | 28,000 | 244 |
| Squash | 1,500 | 0 | 1,500 | 7,000 | 400 | 13,200 | 700 | 21,300 | 10 |
| Swimming and Diving | 600 | 2,700 | 3,300 | 7,700 | 500 | 15,000 | 1,700 | 24,900 | 127 |
| Tennis | 300 | 1,100 | 1,400 | 4,300 | 200 | 7,600 | 700 | 12,800 | 221 |
| Track & Field, X-Country | 600 | 3,300 | 3,900 | 10,300 | 600 | 17,600 | 1,900 | 30,400 | 217 |
| Volleyball | 700 | 5,100 | 5,800 | 6,200 | 500 | 6,600 | 3,400 | 16,700 | 25 |
| Wrestling | 900 | 3,700 | 4,600 | 10,300 | 900 | 14,700 | 4,900 | 30,800 | 85 |
| Other Varsity Sports | 200 | 1,200 | 1,400 | 3,600 | 100 | 6,700 | 1,500 | 11,900 | 35 |
| Nonspecific | 600 | 4,000 | 4,600 | 0 | 0 | 0 | 0 | 0 | 260 |

NOTE:
Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 2.5
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## ALL DIVISION III
## Fiscal Year 1997

| Sport | Revenues: Fund-Raising | Revenues: All Other Revenues | Revenues: Total Revenues | Expenses: Direct "Game" Exp. | Expenses: Recruiting | Expenses: Salaries | Expenses: All Other | Total Oper. Expenses | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| Basketball | 600 | 2,100 | 2,700 | 13,200 | 1,600 | 22,800 | 3,100 | 40,700 | 256 |
| Fencing | 400 | 0 | 400 | 7,700 | 100 | 7,200 | 700 | 15,700 | 12 |
| Field Hockey | 500 | 1,500 | 2,000 | 8,300 | 600 | 16,200 | 1,600 | 26,700 | 88 |
| Golf | 200 | 300 | 500 | 4,000 | 200 | 6,900 | 600 | 11,700 | 59 |
| Gymnastics | 1,300 | 4,000 | 5,300 | 11,500 | 200 | 13,900 | 3,000 | 28,600 | 14 |
| Ice Hockey | 500 | 100 | 600 | 26,800 | 800 | 15,100 | 3,500 | 46,200 | 8 |
| Lacrosse | 600 | 1,200 | 1,800 | 8,200 | 600 | 17,200 | 2,400 | 28,400 | 69 |
| Rifle | 0 | 0 | 0 | 3,100 | 100 | 3,200 | 200 | 6,600 | 4 |
| Rowing | 1,400 | 1,500 | 2,900 | 12,000 | 300 | 17,300 | 2,000 | 31,600 | 18 |
| Skiing | 100 | 0 | 100 | 6,600 | 200 | 12,400 | 600 | 19,800 | 13 |
| Soccer | 300 | 1,400 | 1,700 | 10,000 | 900 | 12,200 | 1,600 | 24,700 | 233 |
| Softball | 600 | 1,600 | 2,200 | 9,300 | 600 | 12,200 | 1,400 | 23,500 | 217 |
| Squash | 400 | 100 | 500 | 6,300 | 100 | 12,000 | 200 | 18,600 | 9 |
| Swimming and Diving | 500 | 1,500 | 2,000 | 8,000 | 500 | 14,900 | 1,700 | 25,100 | 141 |
| Synchronized Swimming | 0 | 0 | 0 | 9,700 | 500 | 30,200 | 0 | 40,400 | 1 |
| Tennis | 100 | 500 | 600 | 4,200 | 200 | 9,000 | 800 | 14,200 | 231 |
| Track & Field, X-Country | 400 | 1,800 | 2,200 | 9,400 | 600 | 16,100 | 1,600 | 27,700 | 221 |
| Volleyball | 200 | 1,600 | 1,800 | 9,000 | 600 | 13,100 | 1,700 | 24,400 | 243 |
| Other Varsity Sports | 100 | 300 | 400 | 3,200 | 300 | 6,300 | 1,600 | 11,400 | 46 |
| Nonspecific | 700 | 1,400 | 2,100 | 0 | 0 | 0 | 0 | 0 | 260 |

NOTE:
Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

# TABLE 2.6
## COMPARATIVE OPERATING EXPENSES BY SPORT
## ALL DIVISION III
## Fiscal Year 1997

| Sport | Men's — Total Oper. Exp. | Men's — Percent of Aggregate | Women's — Total Oper. Exp. | Women's — Percent of Aggregate |
|---|---|---|---|---|
| Baseball | 36,000 | 5 | 0 | 0 |
| Basketball | 50,200 | 8 | 40,700 | 9 |
| Fencing | 20,100 | 3 | 15,700 | 3 |
| Field Hockey | 0 | 0 | 26,700 | 6 |
| Football | 127,200 | 19 | 0 | 0 |
| Golf | 13,300 | 2 | 11,700 | 3 |
| Gymnastics | 25,900 | 4 | 28,600 | 6 |
| Ice Hockey | 104,900 | 16 | 46,200 | 10 |
| Lacrosse | 41,900 | 6 | 28,400 | 6 |
| Rifle | 7,500 | 1 | 6,600 | 1 |
| Rowing | 33,200 | 5 | 31,600 | 7 |
| Skiing | 20,800 | 3 | 19,800 | 4 |
| Soccer | 28,000 | 4 | 24,700 | 5 |
| Softball | 0 | 0 | 23,500 | 5 |
| Squash | 21,300 | 3 | 18,600 | 4 |
| Swimming and Diving | 24,900 | 4 | 25,100 | 5 |
| Synchronized Swimming | 0 | 0 | 40,400 | 9 |
| Tennis | 12,800 | 2 | 14,200 | 3 |
| Track & Field, X-Country | 30,400 | 5 | 27,700 | 6 |
| Volleyball | 16,700 | 3 | 24,400 | 5 |
| Wrestling | 30,800 | 5 | 0 | 0 |
| Other Varsity Sports | 11,900 | 2 | 11,400 | 2 |
| Aggregate | 657,800 | 100 | 466,000 | 100 |

NOTE:
These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables. The aggregate amount is provided only for purposes of comparisons among sports.

# TABLE 2.7
# COACHES AND PARTICIPANTS BY SPORT
# ALL DIVISION III
# Fiscal Year 1997

| Sport | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.49 | 0.43 | 30,300 | 16,400 | 26 | 232 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.59 | 0.53 | 38,700 | 18,000 | 18 | 257 | 0.58 | 0.45 | 33,000 | 17,500 | 15 | 256 |
| Fencing | 0.46 | 0.36 | 20,600 | 12,600 | 18 | 11 | 0.40 | 0.38 | 20,200 | 11,900 | 14 | 12 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.45 | 0.37 | 33,600 | 15,400 | 22 | 88 |
| Football | 0.71 | 2.21 | 49,300 | 23,900 | 82 | 161 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Golf | 0.33 | 0.19 | 28,800 | 18,200 | 11 | 175 | 0.27 | 0.19 | 28,600 | 25,800 | 7 | 59 |
| Gymnastics | 0.50 | 0.33 | 33,400 | 4,500 | 14 | 2 | 0.41 | 0.19 | 28,800 | 17,800 | 13 | 14 |
| Ice Hockey | 0.55 | 0.54 | 36,400 | 18,500 | 27 | 49 | 0.59 | 0.38 | 29,700 | 13,700 | 18 | 8 |
| Lacrosse | 0.55 | 0.49 | 30,900 | 16,200 | 29 | 73 | 0.43 | 0.37 | 37,800 | 15,800 | 21 | 69 |
| Rifle | 0.35 | 0.00 | 9,900 | 0 | 10 | 5 | 0.40 | 0.00 | 10,500 | 0 | 6 | 4 |
| Rowing | 0.52 | 0.67 | 30,300 | 13,000 | 25 | 16 | 0.49 | 0.77 | 28,100 | 12,300 | 34 | 18 |
| Skiing | 0.42 | 0.32 | 26,900 | 14,600 | 13 | 13 | 0.42 | 0.32 | 26,900 | 14,600 | 10 | 13 |
| Soccer | 0.44 | 0.34 | 29,300 | 14,000 | 25 | 244 | 0.44 | 0.34 | 26,100 | 14,400 | 21 | 233 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.43 | 0.36 | 26,800 | 14,600 | 18 | 217 |
| Squash | 0.48 | 0.22 | 34,600 | 8,100 | 15 | 10 | 0.61 | 0.16 | 27,900 | 15,100 | 14 | 9 |
| Swimming and Diving | 0.38 | 0.34 | 35,500 | 15,900 | 17 | 127 | 0.38 | 0.29 | 34,800 | 16,700 | 20 | 141 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.75 | 0.00 | 37,900 | 0 | 17 | 1 |
| Tennis | 0.34 | 0.28 | 24,300 | 14,100 | 11 | 221 | 0.36 | 0.29 | 26,500 | 14,200 | 11 | 231 |
| Track & Field, X-Country | 0.46 | 0.49 | 30,900 | 18,000 | 40 | 217 | 0.46 | 0.49 | 28,100 | 17,300 | 32 | 221 |
| Volleyball | 0.37 | 0.38 | 17,800 | 9,800 | 13 | 25 | 0.46 | 0.32 | 27,200 | 14,200 | 14 | 243 |
| Wrestling | 0.44 | 0.29 | 31,500 | 15,800 | 21 | 85 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.39 | 0.33 | 26,800 | 11,300 | 15 | 35 | 0.40 | 0.25 | 24,900 | 15,600 | 16 | 46 |

# CHAPTER III
# DIVISION III INSTITUTIONS WITH FOOTBALL

TABLE 3.1
OPERATING EXPENSES BY OBJECT OF EXPENDITURE
DIVISION III WITH FOOTBALL
Fiscal Year 1997
(Dollar Amounts in Thousands)

| | Public | (n) | Private | (n) | Total Division | (n) |
|---|---|---|---|---|---|---|
| Guarantees and Options | | | | | | |
| Men | 4,100 | 7 | 2,300 | 19 | 2,800 | 26 |
| Women | 2,400 | 3 | 2,000 | 9 | 2,100 | 12 |
| Administrative | 3,500 | 1 | 6,800 | 1 | 5,100 | 2 |
| Salaries | | | | | | |
| Men | 164,000 | 22 | 223,400 | 133 | 214,900 | 155 |
| Women | 119,100 | 22 | 132,300 | 133 | 130,400 | 155 |
| Administrative | 238,200 | 18 | 150,000 | 73 | 167,400 | 91 |
| Team Travel | | | | | | |
| Men | 62,600 | 21 | 74,400 | 120 | 72,600 | 141 |
| Women | 46,500 | 21 | 50,800 | 119 | 50,100 | 140 |
| Administrative | 26,900 | 10 | 16,500 | 37 | 18,700 | 47 |
| Recruiting and Scouting | | | | | | |
| Men | 7,600 | 22 | 19,000 | 119 | 17,200 | 141 |
| Women | 3,400 | 22 | 7,700 | 118 | 7,100 | 140 |
| Administrative | 7,300 | 4 | 7,500 | 21 | 7,500 | 25 |
| Equipment/Uniforms/Supplies | | | | | | |
| Men | 51,700 | 21 | 48,900 | 120 | 49,300 | 141 |
| Women | 29,200 | 20 | 21,700 | 119 | 22,800 | 139 |
| Administrative | 49,700 | 15 | 29,000 | 56 | 33,400 | 71 |
| Fund-raising | | | | | | |
| Men | 31,500 | 8 | 19,400 | 19 | 23,000 | 27 |
| Women | 17,700 | 7 | 13,000 | 18 | 14,300 | 25 |
| Administrative | 66,300 | 6 | 17,600 | 7 | 40,000 | 13 |
| Insurance | | | | | | |
| Men | 9,900 | 5 | 19,000 | 28 | 17,600 | 33 |
| Women | 8,400 | 5 | 11,800 | 28 | 11,200 | 33 |
| Administrative | 22,400 | 8 | 28,700 | 39 | 27,600 | 47 |
| Contract services | | | | | | |
| Men | 25,000 | 16 | 21,500 | 70 | 22,100 | 86 |
| Women | 17,300 | 16 | 10,800 | 70 | 12,000 | 86 |
| Administrative | 24,100 | 10 | 16,800 | 29 | 18,700 | 39 |

| | Public | (n) | Private | (n) | Total Division | (n) |
|---|---|---|---|---|---|---|
| Other | | | | | | |
| Men | 64,700 | 13 | 50,400 | 71 | 52,600 | 84 |
| Women | 33,200 | 12 | 27,100 | 70 | 28,000 | 82 |
| Administrative | 54,700 | 10 | 81,700 | 54 | 77,500 | 64 |
| Debt Service | | | | | | |
| Men | 0 | 0 | 0 | 0 | 0 | 0 |
| Women | 0 | 0 | 0 | 0 | 0 | 0 |
| Administrative | 78,600 | 1 | 73,500 | 1 | 76,100 | 2 |
| Capital Expenditures | | | | | | |
| Men | 10,900 | 6 | 14,200 | 14 | 13,200 | 20 |
| Women | 7,500 | 4 | 33,500 | 12 | 27,000 | 16 |
| Administrative | 117,200 | 5 | 30,100 | 19 | 48,700 | 24 |

NOTES:
Total public institutions reporting = 22
Total private institutions reporting = 139
These means include only those schools that reported some amount for each respective item. Zeroes and nonresponses are not included. The "n" column reflects the number of responses for each item.

## TABLE 3.2
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## ALL DIVISION III WITH FOOTBALL
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Baseball | 2,300 | 5,400 | 7,700 | 14,300 | 1,000 | 18,900 | 3,300 | 37,500 | 155 |
| Basketball | 1,500 | 8,700 | 10,200 | 16,000 | 2,900 | 31,200 | 5,800 | 55,900 | 160 |
| Fencing | 700 | 0 | 700 | 10,900 | 100 | 9,400 | 800 | 21,200 | 3 |
| Football | 2,700 | 14,400 | 17,100 | 37,100 | 6,600 | 73,100 | 10,400 | 127,200 | 161 |
| Golf | 300 | 300 | 600 | 4,000 | 300 | 8,200 | 1,100 | 13,600 | 121 |
| Gymnastics | 0 | 300 | 300 | 8,500 | 0 | 17,400 | 0 | 25,900 | 2 |
| Ice Hockey | 1,700 | 38,200 | 39,900 | 47,600 | 4,000 | 34,200 | 26,200 | 112,000 | 30 |
| Lacrosse | 2,200 | 6,800 | 9,000 | 12,300 | 1,900 | 24,400 | 14,200 | 52,800 | 37 |
| Rifle | 200 | 100 | 300 | 4,000 | 100 | 2,900 | 500 | 7,500 | 5 |
| Rowing | 800 | 300 | 1,100 | 9,700 | 100 | 23,100 | 1,600 | 34,500 | 9 |
| Skiing | 200 | 1,400 | 1,600 | 8,100 | 200 | 13,600 | 800 | 22,700 | 8 |
| Soccer | 600 | 2,700 | 3,300 | 9,800 | 1,100 | 14,800 | 3,500 | 29,200 | 151 |
| Squash | 2,000 | 0 | 2,000 | 7,500 | 600 | 14,200 | 1,000 | 23,300 | 7 |
| Swimming and Diving | 800 | 2,300 | 3,100 | 7,400 | 400 | 15,400 | 1,900 | 25,100 | 93 |
| Synchronized Swimming | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tennis | 400 | 600 | 1,000 | 4,400 | 300 | 7,700 | 900 | 13,300 | 141 |
| Track & Field, X-Country | 700 | 3,100 | 3,800 | 11,600 | 800 | 20,900 | 2,500 | 35,800 | 146 |
| Volleyball | 2,500 | 1,100 | 3,600 | 5,700 | 100 | 6,500 | 0 | 12,300 | 4 |
| Wrestling | 900 | 3,600 | 4,500 | 10,100 | 1,000 | 15,100 | 5,700 | 31,900 | 70 |
| Other Varsity Sports | 100 | 1,400 | 1,500 | 2,900 | 200 | 9,200 | 1,700 | 14,000 | 20 |
| Nonspecific | 900 | 3,200 | 4,100 | 0 | 0 | 0 | 0 | 0 | 161 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 3.3
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## DIVISION III WITH FOOTBALL
## PUBLIC SCHOOLS
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Baseball | 1,200 | 24,200 | 25,400 | 17,100 | 600 | 18,500 | 6,700 | 42,900 | 21 |
| Basketball | 2,500 | 31,600 | 34,100 | 17,600 | 2,000 | 26,400 | 18,300 | 64,300 | 21 |
| Football | 5,400 | 62,600 | 68,000 | 38,400 | 3,300 | 57,300 | 11,100 | 110,100 | 22 |
| Golf | 900 | 2,000 | 2,900 | 4,400 | 0 | 5,200 | 1,900 | 11,500 | 3 |
| Gymnastics | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ice Hockey | 800 | 31,300 | 32,100 | 30,000 | 1,300 | 19,900 | 8,600 | 59,800 | 9 |
| Lacrosse | 0 | 4,500 | 4,500 | 9,300 | 1,000 | 16,200 | 1,000 | 27,500 | 3 |
| Rifle | 0 | 500 | 500 | 500 | 0 | 0 | 0 | 500 | 1 |
| Rowing | 0 | 3,100 | 3,100 | 4,000 | 800 | 10,000 | 4,000 | 18,800 | 1 |
| Skiing | 0 | 11,000 | 11,000 | 10,800 | 100 | 2,500 | 0 | 13,400 | 1 |
| Soccer | 700 | 14,200 | 14,900 | 10,000 | 300 | 12,500 | 1,800 | 24,600 | 16 |
| Swimming and Diving | 1,000 | 9,800 | 10,800 | 7,400 | 200 | 13,400 | 3,500 | 24,500 | 13 |
| Tennis | 200 | 5,900 | 6,100 | 3,600 | 0 | 4,200 | 1,100 | 8,900 | 10 |
| Track & Field, X-Country | 1,200 | 16,300 | 17,500 | 14,600 | 400 | 16,000 | 2,200 | 33,200 | 21 |
| Volleyball | 0 | 3,800 | 3,800 | 700 | 0 | 5,600 | 0 | 6,300 | 1 |
| Wrestling | 1,400 | 14,600 | 16,000 | 11,300 | 400 | 14,200 | 3,300 | 29,200 | 11 |
| Other Varsity Sports | 0 | 5,900 | 5,900 | 5,200 | 200 | 2,900 | 300 | 8,600 | 4 |
| Nonspecific | 1,100 | 17,000 | 18,100 | 0 | 0 | 0 | 0 | 0 | 22 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 3.4
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## DIVISION III WITH FOOTBALL
## PRIVATE SCHOOLS
## Fiscal Year 1997

| Sport | Revenues | | | Expenses | | | | | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | |
| Baseball | 2,500 | 2,500 | 5,000 | 13,800 | 1,000 | 19,000 | 2,800 | 36,600 | 134 |
| Basketball | 1,300 | 5,300 | 6,600 | 15,800 | 3,000 | 31,900 | 3,900 | 54,600 | 139 |
| Fencing | 700 | 0 | 700 | 10,900 | 100 | 9,400 | 800 | 21,200 | 3 |
| Football | 2,300 | 6,800 | 9,100 | 36,900 | 7,100 | 75,600 | 10,300 | 129,900 | 139 |
| Golf | 300 | 300 | 600 | 4,000 | 300 | 8,300 | 1,100 | 13,700 | 118 |
| Gymnastics | 0 | 300 | 300 | 8,500 | 0 | 17,400 | 0 | 25,900 | 2 |
| Ice Hockey | 2,100 | 41,100 | 43,200 | 55,100 | 5,100 | 40,400 | 33,700 | 134,300 | 21 |
| Lacrosse | 2,300 | 7,000 | 9,300 | 12,600 | 2,000 | 25,100 | 15,300 | 55,000 | 34 |
| Rifle | 200 | 0 | 200 | 4,800 | 100 | 3,700 | 600 | 9,200 | 4 |
| Rowing | 1,000 | 0 | 1,000 | 10,400 | 0 | 24,700 | 1,300 | 36,400 | 8 |
| Skiing | 200 | 0 | 200 | 7,700 | 200 | 15,300 | 900 | 24,100 | 7 |
| Soccer | 600 | 1,400 | 2,000 | 9,800 | 1,200 | 15,100 | 3,700 | 29,800 | 135 |
| Squash | 2,000 | 0 | 2,000 | 7,500 | 600 | 14,200 | 1,000 | 23,300 | 7 |
| Swimming and Diving | 800 | 1,000 | 1,800 | 7,400 | 500 | 15,700 | 1,600 | 25,200 | 80 |
| Tennis | 400 | 200 | 600 | 4,400 | 300 | 8,000 | 900 | 13,600 | 131 |
| Track & Field, X-Country | 700 | 800 | 1,500 | 11,000 | 900 | 21,700 | 2,600 | 36,200 | 125 |
| Volleyball | 3,300 | 200 | 3,500 | 7,400 | 100 | 6,800 | 0 | 14,300 | 3 |
| Wrestling | 800 | 1,500 | 2,300 | 9,800 | 1,100 | 15,300 | 6,100 | 32,300 | 59 |
| Other Varsity Sports | 100 | 300 | 400 | 2,400 | 200 | 10,800 | 2,100 | 15,500 | 16 |
| Nonspecific | 800 | 1,100 | 1,900 | 0 | 0 | 0 | 0 | 0 | 139 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 3.5
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## ALL DIVISION III WITH FOOTBALL
## Fiscal Year 1997

| Sport | Revenues | | | Expenses | | | | | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | |
| Basketball | 600 | 2,000 | 2,600 | 12,900 | 1,700 | 25,200 | 3,100 | 42,900 | 160 |
| Fencing | 700 | 0 | 700 | 9,000 | 100 | 9,000 | 200 | 18,300 | 3 |
| Field Hockey | 600 | 1,500 | 2,100 | 8,500 | 700 | 18,600 | 2,100 | 29,900 | 57 |
| Golf | 200 | 300 | 500 | 4,300 | 200 | 7,200 | 700 | 12,400 | 51 |
| Gymnastics | 1,400 | 4,200 | 5,600 | 11,500 | 200 | 14,300 | 3,200 | 29,200 | 13 |
| Ice Hockey | 400 | 100 | 500 | 30,300 | 1,000 | 16,600 | 4,700 | 52,600 | 6 |
| Lacrosse | 900 | 1,400 | 2,300 | 8,400 | 700 | 18,800 | 3,400 | 31,300 | 43 |
| Rifle | 0 | 0 | 0 | 3,100 | 100 | 3,200 | 200 | 6,600 | 4 |
| Rowing | 600 | 300 | 900 | 12,200 | 300 | 18,500 | 1,800 | 32,800 | 10 |
| Skiing | 200 | 0 | 200 | 7,500 | 200 | 13,600 | 900 | 22,200 | 8 |
| Soccer | 400 | 1,400 | 1,800 | 9,000 | 900 | 12,700 | 1,800 | 24,400 | 152 |
| Softball | 500 | 1,900 | 2,400 | 9,600 | 700 | 13,600 | 1,700 | 25,600 | 143 |
| Squash | 500 | 200 | 700 | 7,000 | 100 | 11,600 | 400 | 19,100 | 6 |
| Swimming and Diving | 600 | 1,200 | 1,800 | 7,700 | 500 | 15,500 | 1,900 | 25,600 | 102 |
| Synchronized Swimming | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tennis | 200 | 400 | 600 | 4,200 | 300 | 9,400 | 1,000 | 14,900 | 147 |
| Track & Field, X-Country | 500 | 1,800 | 2,300 | 10,400 | 800 | 19,000 | 2,000 | 32,200 | 149 |
| Volleyball | 200 | 1,700 | 1,900 | 8,900 | 700 | 14,700 | 2,000 | 26,300 | 155 |
| Other Varsity Sports | 100 | 200 | 300 | 3,400 | 400 | 8,000 | 1,300 | 13,100 | 25 |
| Nonspecific | 1,000 | 2,300 | 3,300 | 0 | 0 | 0 | 0 | 0 | 161 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 3.6
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## DIVISION III WITH FOOTBALL
## PUBLIC SCHOOLS
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Basketball | 1,400 | 10,000 | 11,400 | 15,400 | 1,000 | 23,600 | 4,400 | 44,400 | 21 |
| Field Hockey | 0 | 6,000 | 6,000 | 5,600 | 200 | 14,100 | 1,500 | 21,400 | 11 |
| Golf | 800 | 1,900 | 2,700 | 6,300 | 200 | 8,200 | 300 | 15,000 | 4 |
| Gymnastics | 800 | 7,800 | 8,600 | 12,000 | 200 | 14,200 | 3,900 | 30,300 | 7 |
| Ice Hockey | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Lacrosse | 200 | 1,200 | 1,400 | 5,200 | 200 | 20,800 | 1,800 | 28,000 | 5 |
| Rifle | 0 | 0 | 0 | 500 | 0 | 0 | 0 | 500 | 1 |
| Rowing | 0 | 3,100 | 3,100 | 1,000 | 800 | 7,800 | 1,000 | 10,600 | 1 |
| Skiing | 0 | 0 | 0 | 10,800 | 100 | 2,500 | 0 | 13,400 | 1 |
| Soccer | 900 | 6,300 | 7,200 | 10,500 | 400 | 10,100 | 1,700 | 22,700 | 20 |
| Softball | 700 | 9,400 | 10,100 | 13,200 | 500 | 16,300 | 3,600 | 33,600 | 22 |
| Swimming and Diving | 1,100 | 5,100 | 6,200 | 7,700 | 200 | 13,500 | 2,900 | 24,300 | 14 |
| Synchronized Swimming | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Tennis | 100 | 2,100 | 2,200 | 4,900 | 0 | 6,000 | 1,100 | 12,000 | 13 |
| Track & Field, X-Country | 700 | 8,700 | 9,400 | 13,100 | 400 | 17,900 | 1,600 | 33,000 | 22 |
| Volleyball | 400 | 8,800 | 9,200 | 10,400 | 400 | 13,800 | 3,500 | 28,100 | 21 |
| Other Varsity Sports | 0 | 300 | 300 | 4,500 | 100 | 3,400 | 800 | 8,800 | 6 |
| Nonspecific | 1,100 | 11,800 | 12,900 | 0 | 0 | 0 | 0 | 0 | 22 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 3.7
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## DIVISION III WITH FOOTBALL
## PRIVATE SCHOOLS
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Basketball | 500 | 800 | 1,300 | 12,600 | 1,800 | 25,400 | 2,900 | 42,700 | 139 |
| Fencing | 700 | 0 | 700 | 8,900 | 100 | 9,100 | 200 | 18,300 | 3 |
| Field Hockey | 700 | 400 | 1,100 | 9,200 | 800 | 19,700 | 2,300 | 32,000 | 46 |
| Golf | 100 | 200 | 300 | 4,100 | 300 | 7,100 | 700 | 12,200 | 47 |
| Gymnastics | 2,100 | 100 | 2,200 | 10,900 | 100 | 14,500 | 2,400 | 27,900 | 6 |
| Ice Hockey | 400 | 100 | 500 | 30,300 | 1,000 | 16,600 | 4,700 | 52,600 | 6 |
| Lacrosse | 1,000 | 1,400 | 2,400 | 8,900 | 700 | 18,600 | 3,600 | 31,800 | 38 |
| Rifle | 0 | 0 | 0 | 3,900 | 200 | 4,400 | 200 | 8,700 | 3 |
| Rowing | 700 | 0 | 700 | 13,400 | 300 | 19,800 | 1,800 | 35,300 | 9 |
| Skiing | 200 | 0 | 200 | 7,000 | 200 | 15,300 | 1,000 | 23,500 | 7 |
| Soccer | 300 | 600 | 900 | 8,700 | 1,000 | 13,100 | 1,800 | 24,600 | 132 |
| Softball | 500 | 500 | 1,000 | 8,900 | 800 | 13,200 | 1,300 | 24,200 | 121 |
| Squash | 500 | 200 | 700 | 7,000 | 100 | 11,600 | 400 | 19,100 | 6 |
| Swimming and Diving | 600 | 600 | 1,200 | 7,700 | 500 | 15,800 | 1,800 | 25,800 | 88 |
| Tennis | 200 | 200 | 400 | 4,200 | 300 | 9,700 | 1,000 | 15,200 | 134 |
| Track & Field, X-Country | 400 | 600 | 1,000 | 10,000 | 800 | 19,300 | 2,000 | 32,100 | 127 |
| Volleyball | 200 | 600 | 800 | 8,700 | 700 | 14,800 | 1,800 | 26,000 | 134 |
| Other Varsity Sports | 100 | 200 | 300 | 3,000 | 500 | 9,500 | 1,400 | 14,400 | 19 |
| Nonspecific | 1,000 | 800 | 1,800 | 0 | 0 | 0 | 0 | 0 | 139 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

# TABLE 3.8
## COMPARATIVE OPERATING EXPENSES BY SPORT
## DIVISION III WITH FOOTBALL
## Fiscal Year 1997

| Sport | Men's | | Women's | |
|---|---|---|---|---|
| | Total Oper. Exp. | Percent of Aggregate | Total Oper. Exp. | Percent of Aggregate |
| Baseball | 37,500 | 5 | 0 | 0 |
| Basketball | 55,900 | 8 | 42,900 | 9 |
| Fencing | 21,200 | 3 | 18,300 | 4 |
| Field Hockey | 0 | 0 | 29,900 | 7 |
| Football | 127,200 | 18 | 0 | 0 |
| Golf | 13,600 | 2 | 12,400 | 3 |
| Gymnastics | 25,900 | 4 | 29,200 | 6 |
| Ice Hockey | 112,000 | 16 | 52,600 | 11 |
| Lacrosse | 52,800 | 8 | 31,300 | 7 |
| Rifle | 7,500 | 1 | 6,600 | 1 |
| Rowing | 34,500 | 5 | 32,800 | 7 |
| Skiing | 22,700 | 3 | 22,200 | 5 |
| Soccer | 29,200 | 4 | 24,400 | 5 |
| Softball | 0 | 0 | 25,600 | 6 |
| Squash | 23,300 | 3 | 19,100 | 4 |
| Swimming and Diving | 25,100 | 4 | 25,600 | 6 |
| Synchronized Swimming | 0 | 0 | 0 | 0 |
| Tennis | 13,300 | 2 | 14,900 | 3 |
| Track & Field, X-Country | 35,800 | 5 | 32,200 | 7 |
| Volleyball | 12,300 | 2 | 26,300 | 6 |
| Wrestling | 31,900 | 5 | 0 | 0 |
| Other Varsity Sports | 14,000 | 2 | 13,100 | 3 |
| Aggregate | 695,700 | 100 | 459,400 | 100 |

NOTE:
These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables. The aggregate amount is provided only for purposes of comparisons.

# TABLE 3.9
# COACHES AND PARTICIPANTS BY SPORT
# ALL DIVISION III WITH FOOTBALL
## Fiscal Year 1997

| | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| Sport | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.48 | 0.41 | 32,300 | 17,200 | 28 | 155 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.60 | 0.53 | 42,900 | 19,200 | 19 | 160 | 0.59 | 0.44 | 35,700 | 18,800 | 16 | 160 |
| Fencing | 0.61 | 0.50 | 19,500 | 6,000 | 16 | 3 | 0.61 | 0.50 | 19,200 | 6,000 | 15 | 3 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.46 | 0.43 | 39,100 | 15,900 | 22 | 57 |
| Football | 0.71 | 2.21 | 49,300 | 23,900 | 82 | 161 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Golf | 0.31 | 0.19 | 30,800 | 22,000 | 11 | 121 | 0.28 | 0.15 | 28,700 | 34,000 | 7 | 51 |
| Gymnastics | 0.50 | 0.33 | 33,400 | 4,500 | 14 | 2 | 0.44 | 0.20 | 27,200 | 16,200 | 13 | 13 |
| Ice Hockey | 0.58 | 0.61 | 38,600 | 19,700 | 28 | 30 | 0.61 | 0.43 | 30,500 | 13,100 | 17 | 6 |
| Lacrosse | 0.55 | 0.46 | 38,200 | 17,000 | 31 | 37 | 0.44 | 0.39 | 43,200 | 15,100 | 22 | 43 |
| Rifle | 0.35 | 0.00 | 9,900 | 0 | 10 | 5 | 0.40 | 0.00 | 10,500 | 0 | 6 | 4 |
| Rowing | 0.59 | 0.89 | 31,900 | 12,500 | 23 | 9 | 0.47 | 0.72 | 30,800 | 12,300 | 33 | 10 |
| Skiing | 0.33 | 0.38 | 31,000 | 17,800 | 15 | 8 | 0.33 | 0.38 | 31,000 | 17,800 | 11 | 8 |
| Soccer | 0.43 | 0.31 | 30,100 | 14,700 | 26 | 151 | 0.42 | 0.30 | 27,100 | 14,900 | 22 | 152 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.43 | 0.32 | 28,500 | 15,500 | 18 | 143 |
| Squash | 0.41 | 0.28 | 39,000 | 4,000 | 16 | 7 | 0.57 | 0.19 | 29,300 | 14,500 | 14 | 6 |
| Swimming and Diving | 0.37 | 0.33 | 38,000 | 17,100 | 18 | 93 | 0.37 | 0.28 | 36,800 | 17,800 | 20 | 102 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Team Handball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Tennis | 0.31 | 0.23 | 26,200 | 16,500 | 11 | 141 | 0.34 | 0.25 | 28,500 | 16,300 | 11 | 147 |
| Track & Field, X-Country | 0.49 | 0.51 | 34,500 | 18,700 | 48 | 146 | 0.49 | 0.51 | 30,700 | 18,200 | 38 | 149 |
| Volleyball | 0.31 | 0.28 | 15,800 | 10,700 | 14 | 4 | 0.46 | 0.32 | 29,200 | 15,000 | 15 | 155 |
| Wrestling | 0.44 | 0.29 | 31,900 | 15,800 | 22 | 70 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.34 | 0.33 | 32,200 | 13,100 | 19 | 20 | 0.35 | 0.19 | 28,400 | 16,000 | 17 | 25 |

# TABLE 3.10
# COACHES AND PARTICIPANTS BY SPORT
# DIVISION III WITH FOOTBALL
# PUBLIC SCHOOLS
## Fiscal Year 1997

| Sport | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.43 | 0.28 | 34,300 | 21,800 | 29 | 21 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.50 | 0.34 | 39,500 | 23,100 | 16 | 21 | 0.53 | 0.34 | 34,900 | 22,300 | 16 | 21 |
| Fencing | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.48 | 0.26 | 30,400 | 17,700 | 23 | 11 |
| Football | 0.67 | 1.27 | 41,200 | 27,000 | 82 | 22 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Golf | 0.13 | 0.00 | 28,300 | 26,800 | 11 | 3 | 0.27 | 0.00 | 30,800 | 0 | 9 | 4 |
| Gymnastics | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.43 | 0.16 | 28,300 | 19,600 | 14 | 7 |
| Ice Hockey | 0.46 | 0.32 | 31,500 | 19,500 | 27 | 9 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Lacrosse | 0.41 | 0.15 | 32,900 | 17,800 | 27 | 3 | 0.46 | 0.23 | 36,900 | 17,900 | 20 | 5 |
| Rifle | 0.00 | 0.00 | 0 | 0 | 5 | 1 | 0.00 | 0.00 | 0 | 0 | 4 | 1 |
| Rowing | 0.20 | 0.00 | 50,000 | 0 | 18 | 1 | 0.20 | 0.00 | 39,000 | 0 | 18 | 1 |
| Skiing | 0.10 | 0.00 | 25,000 | 0 | 8 | 1 | 0.10 | 0.00 | 25,000 | 0 | 4 | 1 |
| Soccer | 0.37 | 0.19 | 28,300 | 17,700 | 26 | 16 | 0.29 | 0.18 | 26,700 | 18,500 | 22 | 20 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.38 | 0.25 | 31,700 | 20,200 | 21 | 22 |
| Squash | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Swimming and Diving | 0.34 | 0.59 | 34,800 | 17,700 | 19 | 13 | 0.34 | 0.22 | 34,900 | 22,300 | 21 | 14 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Tennis | 0.17 | 0.00 | 24,200 | 20,800 | 12 | 10 | 0.20 | 0.00 | 28,000 | 22,900 | 13 | 13 |
| Track & Field, X-Country | 0.40 | 0.29 | 31,100 | 22,200 | 56 | 21 | 0.43 | 0.37 | 30,800 | 20,400 | 48 | 22 |
| Volleyball | 0.16 | 0.00 | 22,500 | 22,200 | 13 | 1 | 0.33 | 0.23 | 30,100 | 18,900 | 15 | 21 |
| Wrestling | 0.36 | 0.18 | 32,700 | 19,400 | 24 | 11 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.13 | 0.00 | 32,000 | 0 | 13 | 4 | 0.16 | 0.14 | 24,800 | 6,700 | 15 | 6 |

TABLE 3.11
COACHES AND PARTICIPANTS BY SPORT
DIVISION III WITH FOOTBALL
PRIVATE SCHOOLS
Fiscal Year 1997

| | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| Sport | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.49 | 0.43 | 32,100 | 16,500 | 28 | 134 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.61 | 0.56 | 43,400 | 18,700 | 19 | 139 | 0.60 | 0.46 | 35,800 | 18,200 | 16 | 139 |
| Fencing | 0.61 | 0.50 | 19,500 | 6,000 | 16 | 3 | 0.61 | 0.50 | 19,200 | 6,000 | 15 | 3 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.45 | 0.47 | 41,000 | 15,500 | 22 | 46 |
| Football | 0.71 | 2.35 | 50,500 | 23,500 | 82 | 139 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Golf | 0.32 | 0.23 | 30,900 | 20,800 | 11 | 118 | 0.28 | 0.15 | 28,500 | 34,000 | 7 | 47 |
| Gymnastics | 0.50 | 0.33 | 33,400 | 4,500 | 14 | 2 | 0.45 | 0.24 | 25,700 | 12,900 | 13 | 6 |
| Ice Hockey | 0.63 | 0.74 | 41,700 | 19,900 | 28 | 21 | 0.61 | 0.43 | 30,500 | 13,100 | 17 | 6 |
| Lacrosse | 0.56 | 0.50 | 38,700 | 16,900 | 32 | 34 | 0.44 | 0.42 | 44,100 | 14,600 | 22 | 38 |
| Rifle | 0.35 | 0.00 | 9,900 | 0 | 11 | 4 | 0.40 | 0.00 | 10,500 | 0 | 6 | 3 |
| Rowing | 0.64 | 0.89 | 29,700 | 12,500 | 24 | 8 | 0.50 | 0.72 | 29,900 | 12,300 | 35 | 9 |
| Skiing | 0.36 | 0.38 | 31,800 | 17,800 | 16 | 7 | 0.36 | 0.38 | 31,800 | 17,800 | 12 | 7 |
| Soccer | 0.44 | 0.32 | 30,300 | 14,400 | 26 | 135 | 0.44 | 0.32 | 27,200 | 14,300 | 22 | 132 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.44 | 0.33 | 27,900 | 14,500 | 18 | 121 |
| Squash | 0.41 | 0.28 | 39,000 | 4,000 | 16 | 7 | 0.57 | 0.19 | 29,300 | 14,500 | 14 | 6 |
| Swimming and Diving | 0.37 | 0.29 | 38,600 | 17,000 | 17 | 80 | 0.37 | 0.29 | 37,100 | 17,000 | 20 | 88 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Tennis | 0.32 | 0.24 | 26,400 | 16,200 | 11 | 131 | 0.36 | 0.27 | 28,500 | 15,700 | 11 | 134 |
| Track & Field, X-Country | 0.50 | 0.55 | 35,100 | 18,200 | 47 | 125 | 0.50 | 0.54 | 30,700 | 17,700 | 36 | 127 |
| Volleyball | 0.39 | 0.38 | 12,400 | 4,900 | 14 | 3 | 0.48 | 0.34 | 29,100 | 14,300 | 15 | 134 |
| Wrestling | 0.46 | 0.31 | 31,800 | 15,000 | 22 | 59 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.39 | 0.33 | 32,200 | 13,100 | 20 | 16 | 0.41 | 0.21 | 29,500 | 19,200 | 18 | 19 |

# CHAPTER IV
# DIVISION III INSTITUTIONS WITHOUT FOOTBALL

## TABLE 4.1
## OPERATING EXPENSES BY OBJECT OF EXPENDITURE
## DIVISION III WITHOUT FOOTBALL
## Fiscal Year 1997
## (Dollar Amounts in Thousands)

| | Public | (n) | Private | (n) | Total Division | (n) |
|---|---|---|---|---|---|---|
| Guarantees and Options | | | | | | |
| Men | 11,400 | 3 | 4,000 | 16 | 5,200 | 19 |
| Women | 15,000 | 2 | 3,800 | 7 | 6,300 | 9 |
| Administrative | 5,600 | 1 | 0 | 0 | 5,600 | 1 |
| Salaries | | | | | | |
| Men | 82,500 | 29 | 98,400 | 66 | 93,600 | 95 |
| Women | 75,600 | 29 | 88,000 | 67 | 84,200 | 96 |
| Administrative | 191,900 | 18 | 110,500 | 33 | 139,300 | 51 |
| Team Travel | | | | | | |
| Men | 38,900 | 28 | 47,800 | 62 | 45,100 | 90 |
| Women | 34,500 | 28 | 44,000 | 62 | 41,000 | 90 |
| Administrative | 9,300 | 6 | 8,000 | 12 | 8,400 | 18 |
| Recruiting and Scouting | | | | | | |
| Men | 5,000 | 25 | 7,700 | 57 | 6,900 | 82 |
| Women | 3,700 | 25 | 5,200 | 58 | 4,800 | 83 |
| Administrative | 2,000 | 2 | 10,600 | 5 | 8,200 | 7 |
| Equipment/Uniforms/Supplies | | | | | | |
| Men | 23,800 | 27 | 23,200 | 62 | 23,400 | 89 |
| Women | 17,100 | 27 | 18,100 | 63 | 17,800 | 90 |
| Administrative | 17,900 | 12 | 22,500 | 16 | 20,500 | 28 |
| Fund-raising | | | | | | |
| Men | 15,800 | 9 | 10,400 | 10 | 13,000 | 19 |
| Women | 8,300 | 9 | 6,300 | 10 | 7,200 | 19 |
| Administrative | 14,800 | 5 | 5,500 | 2 | 12,200 | 7 |
| Insurance | | | | | | |
| Men | 4,500 | 6 | 10,200 | 18 | 8,700 | 24 |
| Women | 4,800 | 6 | 6,900 | 19 | 6,400 | 25 |
| Administrative | 12,000 | 12 | 16,500 | 12 | 14,200 | 24 |
| Contract services | | | | | | |
| Men | 15,800 | 16 | 13,300 | 35 | 14,100 | 51 |
| Women | 10,900 | 17 | 11,900 | 36 | 11,600 | 53 |
| Administrative | 15,000 | 6 | 7,500 | 12 | 10,000 | 18 |

| | Public | (n) | Private | (n) | Total Division | (n) |
|---|---|---|---|---|---|---|
| Other | | | | | | |
| Men | 18,000 | 11 | 26,700 | 27 | 24,200 | 38 |
| Women | 10,700 | 10 | 23,400 | 25 | 19,800 | 35 |
| Administrative | 42,800 | 12 | 47,000 | 16 | 45,200 | 28 |
| Debt Service | | | | | | |
| Men | 0 | 0 | 0 | 0 | 0 | 0 |
| Women | 0 | 0 | 2,600 | 1 | 2,600 | 1 |
| Administrative | 0 | 0 | 0 | 0 | 0 | 0 |
| Capital Expenditures | | | | | | |
| Men | 40,400 | 2 | 10,200 | 5 | 18,800 | 7 |
| Women | 43,100 | 2 | 9,200 | 6 | 17,700 | 8 |
| Administrative | 85,900 | 4 | 30,100 | 11 | 45,000 | 15 |

NOTES:
Total public institutions reporting = 30
Total private institutions reporting = 69
These means include only those schools that reported some amount for each respective item. Zeroes and nonresponses are not included. The "n" column reflects the number of responses for each item.

## TABLE 4.2
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## ALL DIVISION III WITHOUT FOOTBALL
### Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Baseball | 1,700 | 7,200 | 8,900 | 15,400 | 800 | 14,500 | 2,200 | 32,900 | 77 |
| Basketball | 900 | 6,400 | 7,300 | 14,400 | 2,200 | 21,000 | 3,300 | 40,900 | 97 |
| Fencing | 300 | 0 | 300 | 10,100 | 400 | 7,800 | 1,400 | 19,700 | 8 |
| Golf | 300 | 1,400 | 1,700 | 4,800 | 200 | 6,600 | 900 | 12,500 | 54 |
| Gymnastics | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ice Hockey | 1,900 | 30,300 | 32,200 | 33,900 | 2,800 | 24,400 | 32,800 | 93,900 | 19 |
| Lacrosse | 1,500 | 3,800 | 5,300 | 11,700 | 1,100 | 16,200 | 1,700 | 30,700 | 36 |
| Rifle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rowing | 3,200 | 3,100 | 6,300 | 14,800 | 300 | 14,700 | 1,800 | 31,600 | 7 |
| Skiing | 0 | 0 | 0 | 6,400 | 200 | 10,900 | 200 | 17,700 | 5 |
| Soccer | 400 | 3,000 | 3,400 | 10,300 | 900 | 13,400 | 1,500 | 26,100 | 93 |
| Squash | 200 | 0 | 200 | 5,700 | 0 | 10,900 | 0 | 16,600 | 3 |
| Swimming and Diving | 300 | 4,000 | 4,300 | 8,400 | 800 | 14,000 | 1,200 | 24,400 | 34 |
| Tennis | 100 | 2,000 | 2,100 | 4,100 | 200 | 7,300 | 400 | 12,000 | 80 |
| Track & Field, X-Country | 200 | 3,900 | 4,100 | 7,600 | 200 | 10,800 | 700 | 19,300 | 71 |
| Volleyball | 400 | 5,900 | 6,300 | 6,200 | 500 | 6,700 | 4,100 | 17,500 | 21 |
| Wrestling | 1,100 | 4,100 | 5,200 | 11,300 | 400 | 13,000 | 1,000 | 25,700 | 15 |
| Other Varsity Sports | 400 | 1,000 | 1,400 | 4,300 | 100 | 3,300 | 1,100 | 8,800 | 15 |
| Nonspecific | 200 | 5,100 | 5,300 | 0 | 0 | 0 | 0 | 0 | 99 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 4.3
## OPERATING REVENUES AND EXPENSES BY SPORT — MEN'S PROGRAMS
## DIVISION III WITHOUT FOOTBALL
## PUBLIC SCHOOLS
### Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Baseball | 4,100 | 19,000 | 23,100 | 17,100 | 600 | 15,300 | 4,000 | 37,000 | 22 |
| Basketball | 1,100 | 13,600 | 14,700 | 11,500 | 1,100 | 18,400 | 2,300 | 33,300 | 29 |
| Fencing | 100 | 0 | 100 | 1,200 | 100 | 2,800 | 700 | 4,800 | 2 |
| Golf | 1,300 | 3,700 | 5,000 | 5,400 | 200 | 11,700 | 1,600 | 18,900 | 10 |
| Gymnastics | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ice Hockey | 2,000 | 24,200 | 26,200 | 32,300 | 2,000 | 22,800 | 6,800 | 63,900 | 7 |
| Lacrosse | 1,100 | 9,400 | 10,500 | 9,700 | 700 | 8,200 | 2,500 | 21,100 | 11 |
| Rifle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rowing | 5,600 | 17,200 | 22,800 | 16,400 | 900 | 17,000 | 11,000 | 45,300 | 1 |
| Skiing | 0 | 0 | 0 | 2,100 | 100 | 2,500 | 0 | 4,700 | 1 |
| Soccer | 700 | 7,100 | 7,800 | 9,700 | 700 | 12,800 | 2,400 | 25,600 | 28 |
| Swimming and Diving | 600 | 5,700 | 6,300 | 7,200 | 300 | 10,500 | 2,100 | 20,100 | 11 |
| Tennis | 200 | 6,000 | 6,200 | 3,500 | 200 | 7,200 | 700 | 11,600 | 20 |
| Track & Field, X-Country | 200 | 8,400 | 8,600 | 8,000 | 300 | 8,300 | 900 | 17,500 | 23 |
| Volleyball | 800 | 13,500 | 14,300 | 8,000 | 800 | 8,400 | 8,100 | 25,300 | 9 |
| Wrestling | 1,300 | 11,000 | 12,300 | 14,500 | 200 | 19,800 | 1,900 | 36,400 | 5 |
| Other Varsity Sports | 600 | 2,500 | 3,100 | 3,500 | 100 | 3,800 | 700 | 8,100 | 6 |
| Nonspecific | 0 | 16,200 | 16,200 | 0 | 0 | 0 | 0 | 0 | 30 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 4.4
## OPERATING REVENUES AND EXPENSES — MEN'S PROGRAMS
## DIVISION III WITHOUT FOOTBALL
## PRIVATE SCHOOLS
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Baseball | 700 | 2,500 | 3,200 | 14,700 | 900 | 14,200 | 1,500 | 31,300 | 55 |
| Basketball | 800 | 3,300 | 4,100 | 15,600 | 2,700 | 22,100 | 3,700 | 44,100 | 68 |
| Fencing | 300 | 0 | 300 | 13,100 | 500 | 9,500 | 1,600 | 24,700 | 6 |
| Golf | 100 | 900 | 1,000 | 4,700 | 200 | 5,500 | 700 | 11,100 | 44 |
| Gymnastics | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ice Hockey | 1,900 | 33,800 | 35,700 | 34,800 | 3,300 | 25,200 | 48,000 | 111,300 | 12 |
| Lacrosse | 1,700 | 1,300 | 3,000 | 12,600 | 1,300 | 19,800 | 1,300 | 35,000 | 25 |
| Rowing | 2,800 | 800 | 3,600 | 14,500 | 200 | 14,300 | 300 | 29,300 | 6 |
| Skiing | 0 | 0 | 0 | 7,400 | 300 | 13,000 | 200 | 20,900 | 4 |
| Soccer | 300 | 1,200 | 1,500 | 10,600 | 900 | 13,700 | 1,200 | 26,400 | 65 |
| Squash | 200 | 0 | 200 | 5,800 | 0 | 10,800 | 0 | 16,600 | 3 |
| Swimming and Diving | 100 | 3,200 | 3,300 | 9,000 | 1,000 | 15,500 | 900 | 26,400 | 23 |
| Tennis | 100 | 600 | 700 | 4,200 | 200 | 7,400 | 300 | 12,100 | 60 |
| Track & Field, X-Country | 200 | 1,700 | 1,900 | 7,400 | 200 | 11,900 | 700 | 20,200 | 48 |
| Volleyball | 0 | 200 | 200 | 4,900 | 400 | 5,400 | 1,000 | 11,700 | 12 |
| Wrestling | 1,000 | 600 | 1,600 | 9,700 | 600 | 9,600 | 500 | 20,400 | 10 |
| Other Varsity Sports | 300 | 0 | 300 | 4,800 | 100 | 3,000 | 1,400 | 9,300 | 9 |
| Nonspecific | 300 | 300 | 600 | 0 | 0 | 0 | 0 | 0 | 69 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 4.5
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## DIVISION III WITHOUT FOOTBALL
## Fiscal Year 1997

| | Revenues | | | Expenses | | | | | |
|---|---|---|---|---|---|---|---|---|---|
| Sport | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | Number of Respondents |
| Basketball | 600 | 2,100 | 2,700 | 13,700 | 1,400 | 18,900 | 3,000 | 37,000 | 96 |
| Fencing | 300 | 0 | 300 | 7,300 | 200 | 6,500 | 800 | 14,800 | 9 |
| Field Hockey | 400 | 1,500 | 1,900 | 8,000 | 400 | 11,800 | 600 | 20,800 | 31 |
| Golf | 0 | 100 | 100 | 2,200 | 100 | 4,600 | 200 | 7,100 | 8 |
| Gymnastics | 0 | 600 | 600 | 12,700 | 200 | 8,000 | 0 | 20,900 | 1 |
| Ice Hockey | 700 | 0 | 700 | 16,300 | 300 | 10,300 | 0 | 26,900 | 2 |
| Lacrosse | 100 | 900 | 1,000 | 7,800 | 500 | 14,500 | 700 | 23,500 | 26 |
| Rifle | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Rowing | 2,300 | 2,900 | 5,200 | 11,700 | 300 | 15,800 | 2,300 | 30,100 | 8 |
| Skiing | 0 | 0 | 0 | 5,100 | 300 | 10,500 | 100 | 16,000 | 5 |
| Soccer | 300 | 1,500 | 1,800 | 11,900 | 900 | 11,300 | 1,200 | 25,300 | 81 |
| Softball | 800 | 1,100 | 1,900 | 8,600 | 400 | 9,600 | 700 | 19,300 | 74 |
| Squash | 200 | 0 | 200 | 5,000 | 0 | 12,700 | 0 | 17,700 | 3 |
| Swimming and Diving | 200 | 2,100 | 2,300 | 8,500 | 700 | 13,300 | 1,200 | 23,700 | 39 |
| Synchronized Swimming | 0 | 0 | 0 | 9,700 | 600 | 30,100 | 0 | 40,400 | 1 |
| Tennis | 100 | 700 | 800 | 4,200 | 200 | 8,300 | 400 | 13,100 | 84 |
| Track & Field, X-Country | 200 | 1,900 | 2,100 | 7,100 | 300 | 10,000 | 800 | 18,200 | 72 |
| Volleyball | 200 | 1,400 | 1,600 | 9,000 | 400 | 10,500 | 1,100 | 21,000 | 88 |
| Other Varsity Sports | 200 | 300 | 500 | 2,900 | 100 | 4,300 | 2,000 | 9,300 | 21 |
| Nonspecific | 200 | 0 | 200 | 0 | 0 | 0 | 0 | 0 | 99 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 4.6
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## DIVISION III WITHOUT FOOTBALL
## PUBLIC SCHOOLS
## Fiscal Year 1997

| Sport | Revenues | | | Expenses | | | | | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | |
| Basketball | 900 | 3,400 | 4,300 | 10,500 | 900 | 17,500 | 1,600 | 30,500 | 29 |
| Fencing | 200 | 0 | 200 | 1,400 | 0 | 3,700 | 1,000 | 6,100 | 3 |
| Field Hockey | 400 | 6,300 | 6,700 | 10,700 | 600 | 8,400 | 1,000 | 20,700 | 6 |
| Golf | 0 | 0 | 0 | 1,200 | 500 | 0 | 0 | 1,700 | 1 |
| Gymnastics | 0 | 600 | 600 | 12,700 | 200 | 8,000 | 0 | 20,900 | 1 |
| Lacrosse | 200 | 3,800 | 4,000 | 9,300 | 500 | 11,800 | 700 | 22,300 | 8 |
| Rowing | 700 | 11,500 | 12,200 | 14,200 | 400 | 11,800 | 7,800 | 34,200 | 2 |
| Skiing | 0 | 0 | 0 | 800 | 100 | 2,500 | 0 | 3,400 | 1 |
| Soccer | 500 | 2,500 | 3,000 | 10,200 | 600 | 11,800 | 1,600 | 24,200 | 23 |
| Softball | 1,700 | 2,900 | 4,600 | 9,600 | 400 | 10,300 | 1,100 | 21,400 | 27 |
| Swimming and Diving | 500 | 1,500 | 2,000 | 7,100 | 300 | 11,100 | 1,700 | 20,200 | 13 |
| Tennis | 100 | 600 | 700 | 3,200 | 200 | 9,300 | 500 | 13,200 | 23 |
| Track & Field, X-Country | 400 | 2,400 | 2,800 | 7,500 | 300 | 8,600 | 1,200 | 17,600 | 23 |
| Volleyball | 600 | 2,800 | 3,400 | 8,600 | 400 | 10,900 | 1,300 | 21,200 | 25 |
| Other Varsity Sports | 200 | 600 | 800 | 2,900 | 0 | 3,200 | 300 | 6,400 | 8 |
| Nonspecific | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 30 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

## TABLE 4.7
## OPERATING REVENUES AND EXPENSES BY SPORT — WOMEN'S PROGRAMS
## DIVISION III WITHOUT FOOTBALL
## PRIVATE SCHOOLS
## Fiscal Year 1997

| Sport | Revenues | | | Expenses | | | | | Number of Respondents |
|---|---|---|---|---|---|---|---|---|---|
| | Fund-Raising | All Other Revenues | Total Revenues | Direct "Game" Exp. | Recruiting | Salaries | All Other | Total Oper. Expenses | |
| Basketball | 500 | 1,600 | 2,100 | 15,100 | 1,700 | 19,500 | 3,600 | 39,900 | 67 |
| Fencing | 300 | 0 | 300 | 10,100 | 300 | 8,000 | 700 | 19,100 | 6 |
| Field Hockey | 400 | 400 | 800 | 7,400 | 300 | 12,600 | 500 | 20,800 | 25 |
| Golf | 0 | 100 | 100 | 2,300 | 100 | 5,200 | 300 | 7,900 | 7 |
| Gymnastics | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| Ice Hockey | 700 | 0 | 700 | 16,300 | 300 | 10,300 | 0 | 26,900 | 2 |
| Lacrosse | 100 | 0 | 100 | 7,300 | 500 | 15,400 | 600 | 23,800 | 20 |
| Rowing | 2,800 | 0 | 2,800 | 10,800 | 300 | 17,100 | 500 | 28,700 | 6 |
| Skiing | 0 | 0 | 0 | 6,200 | 300 | 12,500 | 100 | 19,100 | 4 |
| Soccer | 200 | 1,100 | 1,300 | 12,600 | 1,000 | 11,100 | 1,100 | 25,800 | 58 |
| Softball | 300 | 100 | 400 | 8,100 | 400 | 9,100 | 500 | 18,100 | 47 |
| Squash | 200 | 0 | 200 | 5,000 | 0 | 12,700 | 0 | 17,700 | 3 |
| Swimming and Diving | 100 | 2,400 | 2,500 | 9,300 | 900 | 14,400 | 900 | 25,500 | 26 |
| Synchronized Swimming | 0 | 0 | 0 | 9,700 | 500 | 30,200 | 0 | 40,400 | 1 |
| Tennis | 100 | 700 | 800 | 4,500 | 200 | 8,000 | 300 | 13,000 | 61 |
| Track & Field, X-Country | 100 | 1,700 | 1,800 | 6,900 | 400 | 10,700 | 500 | 18,500 | 49 |
| Volleyball | 100 | 900 | 1,000 | 9,200 | 500 | 10,400 | 900 | 21,000 | 63 |
| Other Varsity Sports | 200 | 100 | 300 | 2,900 | 200 | 5,000 | 3,000 | 11,100 | 13 |
| Nonspecific | 300 | 0 | 300 | 0 | 0 | 0 | 0 | 0 | 69 |

NOTE: Direct "Game" Expenses include Team Travel, Contract Services, Equipment, Uniforms and Supplies.

# TABLE 4.8
## COMPARATIVE OPERATING EXPENSES BY SPORT
## ALL DIVISION III WITHOUT FOOTBALL
## Fiscal Year 1997

| Sport | Men's | | Women's | |
|---|---|---|---|---|
| | Total Oper. Exp. | Percent of Aggregate | Total Oper. Exp. | Percent of Aggregate |
| Baseball | 32,900 | 8 | 0 | 0 |
| Basketball | 40,900 | 10 | 37,000 | 10 |
| Fencing | 19,700 | 5 | 14,800 | 4 |
| Field Hockey | 0 | 0 | 20,800 | 5 |
| Golf | 12,500 | 3 | 7,100 | 2 |
| Gymnastics | 0 | 0 | 20,900 | 5 |
| Ice Hockey | 93,900 | 22 | 26,900 | 7 |
| Lacrosse | 30,700 | 7 | 23,500 | 6 |
| Rifle | 0 | 0 | 0 | 0 |
| Rowing | 31,600 | 7 | 30,100 | 8 |
| Skiing | 17,700 | 4 | 16,000 | 4 |
| Soccer | 26,100 | 6 | 25,300 | 7 |
| Softball | 0 | 0 | 19,300 | 5 |
| Squash | 16,600 | 4 | 17,700 | 5 |
| Swimming and Diving | 24,400 | 6 | 23,700 | 6 |
| Synchronized Swimming | 0 | 0 | 40,400 | 10 |
| Tennis | 12,000 | 3 | 13,100 | 3 |
| Track & Field, X-Country | 19,300 | 4 | 18,200 | 5 |
| Volleyball | 17,500 | 4 | 21,000 | 5 |
| Wrestling | 25,700 | 6 | 0 | 0 |
| Other Varsity Sports | 8,800 | 2 | 9,300 | 2 |
| Nonspecific | 0 | 0 | 0 | 0 |
| Aggregate | 430,300 | 100 | 385,100 | 100 |

NOTE:
These data include only those amounts related to specific sports. Thus, the totals do not correspond with total expenses reflected on other tables. The aggregate amount is provided only for purposes of comparisons.

TABLE 4.9
COACHES AND PARTICIPANTS BY SPORT
ALL DIVISION III WITHOUT FOOTBALL
Fiscal Year 1997

| | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| Sport | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.50 | 0.48 | 25,900 | 14,700 | 23 | 77 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.58 | 0.53 | 31,300 | 15,800 | 15 | 97 | 0.55 | 0.46 | 28,500 | 15,200 | 13 | 96 |
| Fencing | 0.39 | 0.33 | 21,200 | 13,900 | 19 | 8 | 0.31 | 0.35 | 20,700 | 13,400 | 14 | 9 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.44 | 0.27 | 24,500 | 14,700 | 20 | 31 |
| Golf | 0.37 | 0.16 | 24,200 | 10,100 | 9 | 54 | 0.23 | 0.26 | 28,000 | 13,500 | 5 | 8 |
| Gymnastics | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.11 | 0.00 | 48,500 | 0 | 16 | 1 |
| Ice Hockey | 0.51 | 0.41 | 32,700 | 16,300 | 27 | 19 | 0.56 | 0.12 | 27,600 | 16,700 | 21 | 2 |
| Lacrosse | 0.56 | 0.52 | 23,700 | 15,400 | 26 | 36 | 0.41 | 0.34 | 28,600 | 17,100 | 19 | 26 |
| Rifle | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Rowing | 0.43 | 0.45 | 28,300 | 13,600 | 28 | 7 | 0.53 | 0.82 | 24,700 | 12,200 | 35 | 8 |
| Skiing | 0.61 | 0.15 | 18,800 | 5,000 | 10 | 5 | 0.61 | 0.15 | 18,800 | 5,000 | 8 | 5 |
| Soccer | 0.46 | 0.40 | 28,100 | 12,800 | 23 | 93 | 0.46 | 0.40 | 24,200 | 13,300 | 20 | 81 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.42 | 0.44 | 23,500 | 12,800 | 16 | 74 |
| Squash | 0.70 | 0.10 | 21,500 | 16,300 | 12 | 3 | 0.70 | 0.10 | 24,200 | 16,300 | 13 | 3 |
| Swimming and Diving | 0.42 | 0.34 | 28,500 | 12,600 | 15 | 34 | 0.41 | 0.32 | 28,900 | 13,700 | 17 | 39 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.75 | 0.00 | 37,900 | 0 | 17 | 1 |
| Tennis | 0.40 | 0.36 | 20,700 | 10,400 | 10 | 80 | 0.38 | 0.36 | 22,900 | 10,200 | 10 | 84 |
| Track & Field, X-Country | 0.40 | 0.43 | 22,700 | 15,700 | 22 | 71 | 0.40 | 0.44 | 22,200 | 14,800 | 21 | 72 |
| Volleyball | 0.38 | 0.41 | 18,200 | 9,500 | 13 | 21 | 0.47 | 0.33 | 23,200 | 12,400 | 12 | 88 |
| Wrestling | 0.40 | 0.30 | 29,600 | 15,600 | 18 | 15 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.46 | 0.35 | 18,500 | 7,200 | 10 | 15 | 0.46 | 0.36 | 20,400 | 14,800 | 15 | 21 |

# TABLE 4.10
# COACHES AND PARTICIPANTS BY SPORT
# DIVISION III WITHOUT FOOTBALL
# PUBLIC SCHOOLS
## Fiscal Year 1997

| Sport | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.59 | 0.57 | 23,600 | 14,100 | 25 | 22 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.58 | 0.60 | 26,600 | 15,000 | 15 | 29 | 0.53 | 0.55 | 28,400 | 15,700 | 14 | 29 |
| Fencing | 0.18 | 0.00 | 20,000 | 0 | 14 | 2 | 0.20 | 0.00 | 20,300 | 0 | 11 | 3 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.44 | 0.17 | 17,100 | 16,100 | 19 | 6 |
| Golf | 0.46 | 0.15 | 24,500 | 10,300 | 10 | 10 | 0.00 | 0.00 | 0 | 0 | 2 | 1 |
| Gymnastics | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.11 | 0.00 | 48,500 | 30,300 | 16 | 1 |
| Ice Hockey | 0.42 | 0.38 | 41,500 | 17,700 | 26 | 7 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Lacrosse | 0.66 | 0.76 | 12,800 | 7,900 | 26 | 11 | 0.48 | 0.61 | 20,200 | 12,100 | 22 | 6 |
| Rifle | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Rowing | 0.49 | 0.15 | 28,600 | 20,000 | 33 | 1 | 0.75 | 1.08 | 18,900 | 10,100 | 31 | 2 |
| Skiing | 1.00 | 0.00 | 2,500 | 0 | 8 | 1 | 1.00 | 0.00 | 2,500 | 0 | 3 | 1 |
| Soccer | 0.54 | 0.51 | 24,000 | 11,200 | 24 | 28 | 0.47 | 0.58 | 24,300 | 13,200 | 20 | 23 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.49 | 0.60 | 21,800 | 13,500 | 17 | 27 |
| Squash | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Swimming and Diving | 0.46 | 0.42 | 20,700 | 10,700 | 16 | 11 | 0.45 | 0.44 | 22,300 | 12,100 | 19 | 13 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Tennis | 0.47 | 0.43 | 19,000 | 7,600 | 11 | 20 | 0.43 | 0.43 | 23,900 | 7,300 | 10 | 23 |
| Track & Field, X-Country | 0.42 | 0.51 | 20,200 | 14,300 | 27 | 23 | 0.42 | 0.50 | 20,700 | 13,000 | 24 | 23 |
| Volleyball | 0.42 | 0.44 | 19,500 | 11,400 | 13 | 9 | 0.49 | 0.38 | 23,400 | 15,300 | 13 | 25 |
| Wrestling | 0.44 | 0.21 | 35,500 | 22,600 | 19 | 5 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.50 | 0.55 | 17,000 | 5,400 | 9 | 6 | 0.49 | 0.55 | 15,200 | 5,400 | 16 | 8 |

TABLE 4.11
COACHES AND PARTICIPANTS BY SPORT
DIVISION III WITHOUT FOOTBALL
PRIVATE SCHOOLS
Fiscal Year 1997

| | Men's Programs | | | | | | Women's Programs | | | | | |
|---|---|---|---|---|---|---|---|---|---|---|---|---|
| | FTE Coaches | | Salary per FTE | | Number of | | FTE Coaches | | Salary per FTE | | Number of | |
| Sport | Head | Assistant | Head | Assistant | Athletes | Responses | Head | Assistant | Head | Assistant | Athletes | Responses |
| Baseball | 0.47 | 0.44 | 26,900 | 15,000 | 22 | 55 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Basketball | 0.58 | 0.49 | 33,500 | 16,200 | 15 | 68 | 0.55 | 0.42 | 28,600 | 15,000 | 13 | 67 |
| Fencing | 0.50 | 0.41 | 21,800 | 11,200 | 21 | 6 | 0.40 | 0.46 | 20,900 | 9,600 | 16 | 6 |
| Field Hockey | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.44 | 0.29 | 26,400 | 14,400 | 21 | 25 |
| Golf | 0.34 | 0.17 | 24,200 | 10,000 | 9 | 44 | 0.23 | 0.26 | 28,000 | 13,500 | 6 | 7 |
| Gymnastics | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Ice Hockey | 0.56 | 0.44 | 27,400 | 15,300 | 27 | 12 | 0.56 | 0.12 | 27,600 | 16,700 | 21 | 2 |
| Lacrosse | 0.51 | 0.42 | 29,000 | 18,400 | 27 | 25 | 0.39 | 0.28 | 31,500 | 18,200 | 19 | 20 |
| Rifle | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Rowing | 0.42 | 0.51 | 28,300 | 12,300 | 27 | 6 | 0.46 | 0.71 | 26,700 | 13,000 | 36 | 6 |
| Skiing | 0.48 | 0.15 | 24,200 | 5,000 | 11 | 4 | 0.48 | 0.15 | 24,200 | 5,000 | 9 | 4 |
| Soccer | 0.42 | 0.34 | 30,000 | 13,600 | 23 | 65 | 0.46 | 0.32 | 24,200 | 13,400 | 20 | 58 |
| Softball | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.38 | 0.35 | 24,600 | 12,400 | 16 | 47 |
| Squash | 0.70 | 0.10 | 21,500 | 16,300 | 12 | 3 | 0.70 | 0.10 | 24,200 | 16,300 | 13 | 3 |
| Swimming and Diving | 0.40 | 0.30 | 32,300 | 13,700 | 14 | 23 | 0.38 | 0.24 | 32,500 | 14,800 | 17 | 26 |
| Synchronized Swimming | 0.00 | 0.00 | 0 | 0 | 0 | 0 | 0.75 | 0.00 | 37,900 | 0 | 17 | 1 |
| Tennis | 0.37 | 0.33 | 21,300 | 11,400 | 10 | 60 | 0.36 | 0.33 | 22,400 | 11,400 | 10 | 61 |
| Track & Field, X-Country | 0.39 | 0.35 | 24,100 | 16,900 | 20 | 48 | 0.38 | 0.39 | 23,000 | 16,400 | 19 | 49 |
| Volleyball | 0.35 | 0.38 | 16,700 | 7,000 | 13 | 12 | 0.46 | 0.31 | 23,100 | 11,100 | 12 | 63 |
| Wrestling | 0.37 | 0.35 | 25,900 | 11,200 | 17 | 10 | 0.00 | 0.00 | 0 | 0 | 0 | 0 |
| Other Varsity Sports | 0.40 | 0.15 | 20,300 | 9,000 | 10 | 9 | 0.44 | 0.23 | 23,500 | 21,100 | 15 | 13 |

# APPENDIX A
# GLOSSARY

**Direct Game Expenses:** This expense category includes those expenses directly related to game competition – Team Travel, Contract Services, Equipment, Uniforms and Supplies.

**Division I-A:** In accordance with NCAA bylaws, the group includes those institutions that play at least 60 percent of their regular-season football games against other Division I-A institutions. All but four basketball games (both men's and women's programs) must be against other Division I teams. Seven men's and seven women's, or alternatively six men's and eight women's sports must be sponsored. There are also requirements for attendance, scheduling and financial aid.

**Division I-AA:** These institutions must play more than 50 percent of their regular-season football games against Division I-A or I-AA institutions. All but four basketball games (both men's and women's programs) must be against other Division I teams. Seven men's and seven women's, or alternatively six men's and eight women's sports must be sponsored. There are also requirements for scheduling and financial aid.

**Division I-AAA:** This group of institutions does not sponsor football. Other requirements are identical to those of Divisions I-A and I-AA.

**Division II:** For Division II institutions, at least 50 percent of all football games must be played against Division I-A, I-AA or II teams. At least 50 percent of all basketball games (both men's and women's programs) must be played against Division I or II members. At least four men's and four women's sports must be sponsored. There are not attendance, scheduling or financial- aid requirements.

**Division III:** For these institutions, more than 50 percent of all football games must be played against Division III teams or nonmembers who grant financial aid on need only. More than 50 percent of all men's basketball games must be against Division III teams or nonmembers who grant financial aid on need only. At least four men's and four women's sports must be sponsored. There are no attendance, scheduling or financial aid requirements.

**FTE:** Full-time equivalent; based upon time devoted to the activity. For example, a coach devoting one-half time to a particular sport would be .50 FTE.

**Institutional support:** This item includes direct transfers of administrative funds by the institution to the athletics programs. Indirect support, such as housing and food services provided by the institution, are not necessarily included.

**Net operating results:** Total revenues less total operating expenses.

**Object of expenditure:** Respondents were provided 11 itemized classifications of expenditures, such as grants-in-aid, salaries, travel, etc. These are summarized in Tables 2.3, 3.1, and 4.1.

**Operating expenses:** Operating expenses include the use of cash or other assets in generating revenues. Debt service and replacement of facilities should not be included.

**Private institutions:** See "Public institutions."

**Public institutions:** Respondents were asked to designate their institutions as either public or private institutions. This term generally implies that a significant portion of an institution's financial support is from the public sector.

**Revenues:** Revenues as used in this report include more than the traditional receipt of funds from the sale of goods or services. Included are virtually all sources of cash, such as alumni contributions and governmental and institutional support.

THE NATIONAL COLLEGIATE ATHLETIC ASSOCIATION

NCAA 13048-11/98